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# Chairman's Address to the Annual General Meeting

#### 23 November 2017 Melbourne, Victoria

As Chairman and on behalf of our Board of Directors, it gives me great pleasure to welcome you all to LiveHire's 2017 Annual General Meeting.

Our second year as a listed company has been one in which we have continued to deliver strongly on the Company's vision of empowering the flow of the world's talent into all organisations, to create a more agile, open and awesome working world.

Not only are we achieving our vision every day, but we have also delivered strongly for our shareholders in the past year.

I'm delighted to report that the LiveHire Talent Ecosystem is flourishing. Candidates are connecting privately with Live Talent Communities, addressing the age-old problem of the time, cost and quality of hiring employees for companies of all sizes.

Companies, and now external Recruitment houses, are using Live Talent Communities successfully to provide dynamic and sustainable pools of talent across various roles within a company. This productivity platform, powered by LiveHire, allows businesses to transform the effectiveness and efficiency of their sourcing and hiring processes.

Simultaneously, LiveHire helps candidates 'live the career they love' by providing access to new opportunities, enabling them to take a proactive approach to managing their careers in industries and organisations of their choosing.

I'm also delighted to report, as we have been predicting all along, the platform and talent communities gain in efficiency and value as they grow across companies, sectors and regions. On this front, we have now achieved strong footholds to scale across key industries representing almost half the workforce of Australia, including healthcare, aged care, mining, technology, retail and government. We will continue to expand into new industries and regions this coming year.

Having spent the past 40 years working in the human capital space, I believe I have reasonable experience to state that LiveHire's technology, vision and management is successfully transforming how the best organisations hire and manage talent, thereby turning the recruitment process from being reactive to proactive.

While our share price appreciation over the past year has been particularly pleasing, I always take more heart in hearing feedback from customers and candidates. The one common thread that keeps coming back is that

candidates are being treated, and communicated with, in a personalised manner and as humans, rather than as paperclips on a pile of resumes.

As a business, we are well capitalised with approximately \$15 million in the bank and we have a firm grasp on our opportunity to impact the global HR industry.

I thank our Founders Gigi and Mike, as well as the entire LiveHire team, on their clear vision, passion and effective execution, as they continue to build an extremely exciting business delivering positive experiences through the delivery of a world class productivity and engagement platform.

### For more information:

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#### **About LiveHire**

LiveHire is a productivity and collaboration platform for talent management that delivers a proactive sourcing and internal mobility solution called Live Talent Communities. The platform makes managing the flow of talent into and through businesses seamless, delivering value through perfect visibility of existing employees, and shifting recruitment of new talent from reactive to proactive, reducing time and cost to hire, with an unrivalled candidate experience.

Founded in 2011, LiveHire is an Australian company headquartered in Melbourne, with offices also in Sydney, Brisbane and Perth.

www.livehire.com







