

## APPENDIX 4E

31 August 2016

### LiveHire Ltd (LVH)

ABN 59 153 266 605

ACN 153 266 605

#### 1. Details of the Reporting Period

<i>Reporting Period</i>	12 months ended 30 June 2016
<i>Previous Reporting Period</i>	12 months ended 30 June 2015

#### 2. Preliminary final report (listing rule 4.A) – Results for announcement to the market

	Amount (000s)	Percentage Change
<i>Operating Revenue from Ordinary Activities</i>	\$310	Up 204%
<i>Profit (Loss) from Ordinary Activities after Tax (excluding discontinued operations) attributable to shareholders</i>	\$(3,669)	Up 88.6%
<i>Net profit (loss) attributable to shareholders</i>	\$(3,669)	Up 88.6%
<b>Dividends – Ordinary Shares*</b>	<b>Amount per security</b>	<b>Franked amount per security</b>
Interim Dividend	Not applicable	Not applicable
Payment Date	Not applicable	Not applicable

\*No dividends have been declared or paid for the reporting period.

#### Explanation on results

LiveHire Limited listed on the ASX on the 10 June 2016, successfully raising \$10m through an Initial Public Offering (IPO) under the Replacement Prospectus. This report relates to the year ended 30 June 2016. Comparative figures are for the year ended 30 June 2015.

Financial results have been in line with the company budgeted expenditure and investment, whilst revenue growth and market uptake has exceeded expectations. Revenue for FY16 increased by 204% to \$310,000, driven by new and larger customers adopting the Live Talent Community platform during the second half of the financial year, after the successful completion of beta phase testing with 19 paying clients at the end of 2015.

Net loss for FY16 was \$3.7 million, a result in line with budget expectations, as the business continued to invest in technology development, technology partnerships, cybersecurity, product commercialisation and customer success. During the six month period to 30 June 2016, the business capitalized \$1.231m of costs relating to the overall software development of the LiveHire platform – these costs are reported as an intangible asset.

### 3. Condensed consolidated income statement

	Current Period	Previous Period
<b>Revenue</b>		
Revenue from continuing operations	310,061	101,856
Other revenue	24,863	8,917
Other income	550,244	5,992
<b>Total Revenue</b>	<b>885,168</b>	<b>116,765</b>
<b>Expenses</b>		
Employee benefits expense	(1,354,203)	(747,200)
IPO related expenses	(412,475)	-
Operating expenses	(1,311,767)	(729,163)
Share based payment expense	(1,401,979)	(573,567)
Finance costs	-	(42)
Depreciation and amortisation expense	(73,804)	(11,754)
<b>Loss before income tax expense</b>	<b>(3,669,060)</b>	<b>(1,944,961)</b>
Income tax expense	-	-
<b>Net loss for the year</b>	<b>(3,669,060)</b>	<b>(1,944,961)</b>

<b>Revenue</b>		
<b>Revenue from continuing operations</b>		
Hosting fees	237,385	101,856
Set up fees	72,676	-
	<u>310,061</u>	<u>101,856</u>
<b>Other revenue</b>		
Interest received	24,863	8,917
	<u>24,863</u>	<u>8,917</u>
<b>Other income</b>		
Recoveries from employees	-	5,992
Research and development tax incentive	550,244	-
	<u>550,244</u>	<u>5,992</u>

Note: LiveHire revenue model is to charge all its customers hosting fees. Hosting fees are paid each month in arrears for each Talent Community connection. The price charged is up to \$0.5 per connection per month. LiveHire also charges a one off Talent Community 'set up fee' for the initial implementation with each client.

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#### 4. Condensed balance sheet

	Current Period	Previous Period
<b>CURRENT ASSETS</b>		
Cash and cash equivalents	10,442,619	766,432
Trade and other receivables	49,009	59,709
Other receivables - GST	74,823	15,141
Other assets	-	2,789
<b>TOTAL CURRENT ASSETS</b>	<u>10,566,451</u>	<u>844,071</u>
<b>NON-CURRENT ASSETS</b>		
Property, plant and equipment	18,635	6,916
Intangible assets	1,231,711	-
<b>TOTAL NON-CURRENT ASSETS</b>	<u>1,250,346</u>	<u>6,916</u>
<b>TOTAL ASSETS</b>	<u><u>11,816,797</u></u>	<u><u>850,987</u></u>
<b>CURRENT LIABILITIES</b>		
Trade and other payables	596,039	148,825
Provisions	267,339	-
Other financial liabilities	34,482	-
<b>TOTAL CURRENT LIABILITIES</b>	<u>897,860</u>	<u>148,825</u>
<b>TOTAL LIABILITIES</b>	<u><u>897,860</u></u>	<u><u>148,825</u></u>
<b>NET ASSETS</b>	<u><u>10,918,937</u></u>	<u><u>702,162</u></u>
<b>EQUITY</b>		
Issued capital	15,148,940	3,101,702
Reserves	2,412,164	573,567
Accumulated losses	<u>(6,642,167)</u>	<u>(2,973,107)</u>
<b>TOTAL EQUITY</b>	<u><u>10,918,937</u></u>	<u><u>702,162</u></u>

NOTE: The intangible assets included in non-current assets relates to capitalized of costs \$1.231m relating to the overall software development of the LiveHire platform.

NOTE: Trade and other payables are broken down as per table below:

<b>TRADE AND OTHER PAYABLES</b>		
Trade payables	124,540	7,770
Trade payables – IPO related	213,407	-
Sundry and accrued expenses	46,547	92,400
Other payables	211,545	48,655
<b>TOTAL CURRENT LIABILITIES</b>	<u>596,039</u>	<u>148,825</u>

## 5. Condensed statement of cash flows

### CASH FLOWS FROM OPERATING ACTIVITIES

Net receipts from customers	298,666	42,147
Payments to suppliers and employees	(2,030,379)	(1,401,034)
Interest received	24,863	8,917
Interest paid	-	(42)
Proceeds from loans to related parties	-	323
Receipts from grants	550,244	258,028
<b>Net cash provided by/(used in) operating activities</b>	<b>(1,156,606)</b>	<b>(1,091,661)</b>

### CASH FLOWS FROM INVESTING ACTIVITIES

Software development costs	(1,296,539)	-
Purchase of property, plant and equipment	(17,907)	(5,673)
<b>Net cash provided by/(used in) investing activities</b>	<b>(1,314,446)</b>	<b>(5,673)</b>

### CASH FLOWS FROM FINANCING ACTIVITIES

Proceeds from issue of shares	12,147,239	1,698,962
<b>Net cash provided by/(used in) financing activities</b>	<b>12,147,239</b>	<b>1,698,962</b>
Net increase/(decrease) in cash held	9,676,187	601,628
Cash and cash equivalents at beginning of financial year	766,432	164,804
Effect of exchange rates on cash holdings in foreign currencies	-	-
<b>Cash and cash equivalents at end of financial year</b>	<b>10,442,619</b>	<b>766,432</b>

Note: 'Net receipts from customers' is calculated as all cash 'Receipts from customers' net of deferred income, GST movements and balance of debtors.

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6. Dividends

*Amount per security*

		Amount per security cents	Franked amount per security at 30% tax cents
Final dividend	- current year	-	-
	- previous year	-	-
Interim dividend	- current year	-	-
	- previous year	-	-
<b>Total Dividends on all securities for the year</b>		-	-

		Current period \$'000	Previous corresponding period \$'000
Ordinary Securities	-	-	-
Preference Securities	-	-	-
Other equity instruments	-	-	-
Total	-	-	-

\* No dividends were paid during the year.

7. Dividend reinvestment plans

The dividend reinvestment plans shown below are in operation: None

Last date for receipt of election notices for the dividend reinvestment plan: N/A

8. Retained earnings

		Current period	Previous corresponding period
(Accumulated losses) at beginning of financial period		(2,973,107)	(1,028,146)
Net (loss) attributable to members		(3,669,060)	(1,944,961)
(Accumulated losses) at end of financial period		<b>(6,642,167)</b>	<b>(2,973,107)</b>

**9. Net Tangible Assets**

		<b>Current period cents</b>	<b>Previous corresponding period cents</b>
Net tangible asset backing per ordinary share		0.0484	0.00468

**10. Details of entities over which control has been gained or lost**

N/A

**11. Details of associates and joint venture entities**

N/A

**12. Any other significant information**

Details of any other significant information needed by an investor to make an informed assessment of the entity's financial performance and position:

None at this time.

**13. Accounting standards**

The financial report is a general purpose financial report that has been prepared in accordance with Australian Accounting standards (including Australian Accounting Interpretations) other authoritative pronouncements of the Australian Accounting Standards Board and the Corporations Act 2001.

**14. Results for the period****14.1 Earnings per security**

		<b>Current period cents</b>	<b>Previous corresponding period cents</b>
Basic earnings per share		(0.0183)	(0.0188)
Diluted earnings per share (if materially different)			
		Number	Number
Weighted average number of ordinary shares outstanding during the period used in the calculation of basic EPS		200,000,000	102,980,395

**14.2 Returns to shareholders**

N/A

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**14.3 Significant features of operating performances**

The company is currently in commercialisation phase, delivering its technology platform to medium and large enterprise (Cornerstone Clients), global Recruitment Process Outsourcing companies and technology partners.

The company investment is in line with the Replacement Prospectus guidelines and covers predominantly: Sales and Marketing, Product Development and Analytics, Customer Success and Working Capital.

**14.4 Trends in performance**

The company has been accelerating revenues in line with growth in customers' numbers and size, while costs have been within budget expectations.

**14.5 Any other factors which have affected results for the period**

N/A

**15. This report is based on accounts to which one of the following applies:**

- The accounts have been audited.
- The accounts have been subject to review.
- The accounts are in the process of being audited or subject to review
- The accounts have not yet been audited or reviewed.

**16. 16. Description of any likely audit dispute or qualification**

N/A

**Signature:**



**Role:** Managing Director

**Print Name:** Antonluigi Gozzi

**Date:** 31 / 08 / 2016

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